



# **How to Exceed Your Customer Expectations in 2019**

#### **Problem:**

It's 2019 and your customers are expecting a flawless experience from you, their home service pro. How do you give them the best possible experience, make yourself seem like a bigshot (even if you're small,) get more jobs and win positive reviews?

## The Good News:

- This can all be done in just a few hours
- Requires very little time and money (with many free options)
- You'll start seeing more jobs and get better customer reviews right away

#### Do You Have?

- A website: <u>Automatically generate</u> your free site in minutes with Wix ADI
- A Facebook page: Learn how to <u>easily set up</u> a Facebook Business Page
- A Yelp page: <u>Easily create</u> a Yelp business page
- Google Local Services: Get your home service business Google Guaranteed
- Call Tracking: <u>Track your advertising</u>, and record calls between clients and techs
- Get organized: Keep track of your schedule, jobs, team and customer information

# **Getting Organized - Know Your Options:**

## Free Options:

- Google Calendar: Manage your schedule and your team's schedule
- o Google Sheets: An easy-to-use spreadsheet to record customer info, job details
- o Free invoice generator: Generate professional invoices with your logo

## • An All-In-One Home Service App. like Workiz:

- Starts at \$50 a month
- Perfect for small and growing home service teams
- Get added organization, convenience and time-saving, more profit
- Easily keep track of your schedule, team schedule, techs in the field, valuable customer details, invoice customers and get paid

→ <u>Try Workiz Free for 14 Days</u> ←